



JOB POSTING: Underwriter Trainee, Personal Lines

Drive Your Career Forward!

Join the NLC Insurance Team!

Are you a goal-oriented, proactive individual with 2+ years of Personal Lines insurance related experience looking to accelerate your career in the Property and Casualty insurance industry? NLC Insurance Companies is searching for a motivated individual looking to advance their career in the Personal Lines insurance underwriting field as an **Underwriter Trainee** in Norwich, CT.

About NLC Insurance:

For nearly two centuries, NLC Insurance Companies has been a trusted partner for our customers, offering reliable protection and guidance. We are more than an insurance company; we are a dedicated team committed to excellence and compassionate service. At NLC, we cultivate a collaborative environment that champions employee development and provides a clear path for career growth, especially for those starting or advancing in the insurance sector.

Your Role:

As an Underwriter, you will make profit-oriented risk selection within authority limits and monitor the aggregate quality and pricing of all books of business within assigned territory. You will participate in the agency management process and implement action plans for achieving agency objectives while maintaining quality and service objectives. This role operates with hybrid flexibility from our Norwich office.

What You'll Do:

- Select and price individual risks and manage assigned agency book of business. This includes but is not limited to monitoring the aggregate quality and pricing to achieve profit, mix of business and quality of business objectives.
- Build and maintain effective working relationships with agents to influence profitable production.
- Demonstrate ownership and understanding of book of business management and proactively identify trends to suggest appropriate action.
- Participate in the agency management process including developing and implementing agency/company business or profit improvement plans.
- Able to interpret available information such as quality, production and loss ratio reports effectively to direct and influence the flow of business to support company goals and standards and formulate any corrective underwriting agency action plans.
- Adherence to underwriting performance standards as measured in Audits.
- Provide technical expertise to agents and effectively communicate underwriting philosophies,



standards, pricing and products.

- Knowledge of and adherence to state regulations, major competitor products and emerging market changes.
- Adhere and/or suggest improvements to processes within the company to increase the level and quality of service to both internal and external customers.
- As per company goals and plans, complete special projects as assigned, generate new business and manage existing business, coordinate activities with marketing resources, provide guidance and act as a resource to support staff.

What We're Looking For:

- Associate degree in Business or its equivalent.
- 2+ years of insurance related experience preferred.
- Exceptional communication (verbal and written), interpersonal, and customer service skills.
- Strong analytical, problem-solving, and decision-making abilities.
- Working knowledge of Microsoft Excel and Word.
- Meticulous attention to detail and excellent organizational skills.
- Ability to work effectively both independently and as part of a supportive team.

Why Join NLC Insurance?

- **Career Advancement:** Structured opportunities for growth and development within a stable and reputable company.
- **Expert Mentorship:** Learn from experienced underwriting professionals in a supportive and collaborative setting.
- **Make a Difference:** Provide essential support to our agency partners.
- **Team-Oriented Culture:** Be part of a company that values your contributions, fosters teamwork, and encourages continuous improvement.
- **Comprehensive Benefits:** We offer a competitive salary and benefits package including 401(k) with matching, dental, health, life, and vision insurance, flexible spending account, and paid time off.
- **Hybrid Work Model:** Enjoy the flexibility of working both remotely and in our Norwich office.

Ready to Apply?

Please submit your application to: employment@nlcinsurance.com

Application Deadline: Open Until Filled

Location:

Norwich, CT 06360 (Hybrid work, must be able to commute to Norwich, CT)

NLC Insurance is an Equal Opportunity Employer